

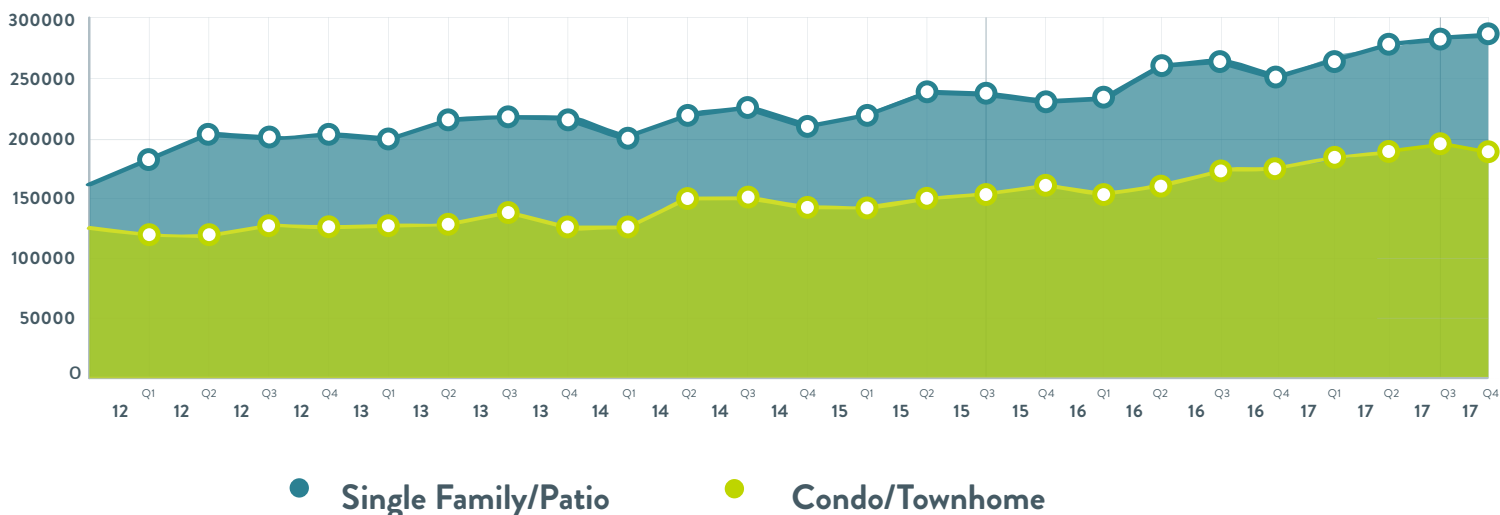
MARKET PROFILE REPORT

EL PASO COUNTY PROFILE-Q4 2017



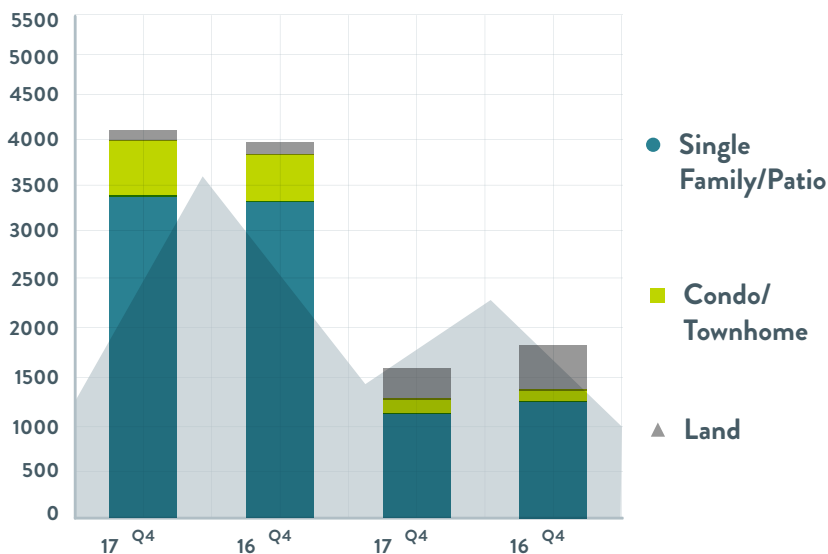
THE EL PASO COUNTY PROFILE INCLUDES ALL PROPERTIES WITHIN EL PASO COUNTY. SINCE THERE IS A SEASONALITY TO OUR MARKET, IT IS MORE VALUABLE TO COMPARE THE SAME QUARTER YEAR OVER YEAR.

HISTORICAL MEDIAN SALES PRICE \$



YEAR TO YEAR COMPARISON OF SALES AND LISTINGS

+4.2% SALES -15.5% LISTINGS



DAYS ON MARKET



Q4 2016 Q4 2017

30.4%
DAYS ON MARKET

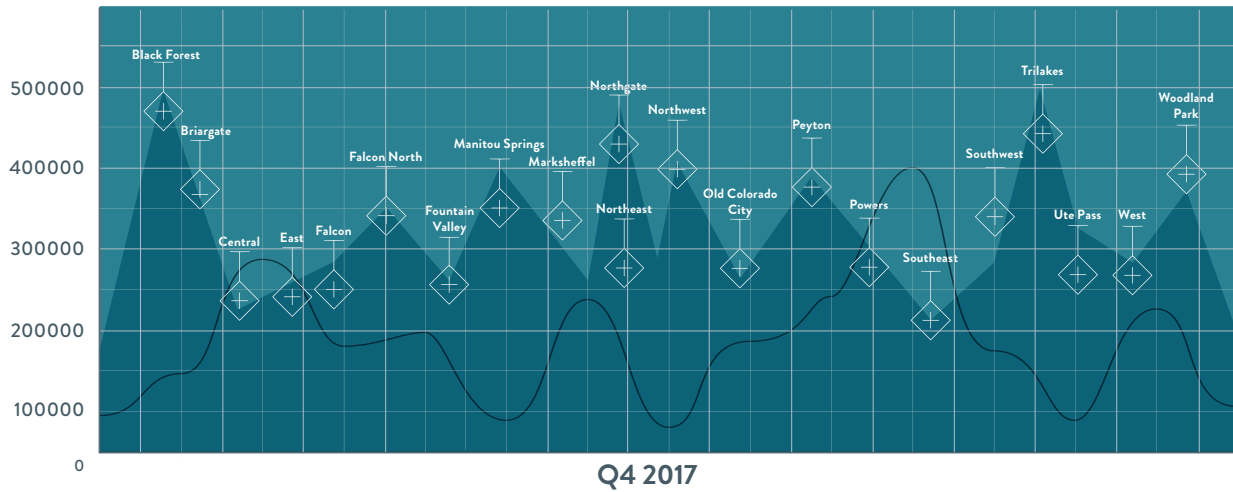
MARKET PROFILE REPORT

NEIGHBORHOOD PROFILES - Q4 2017

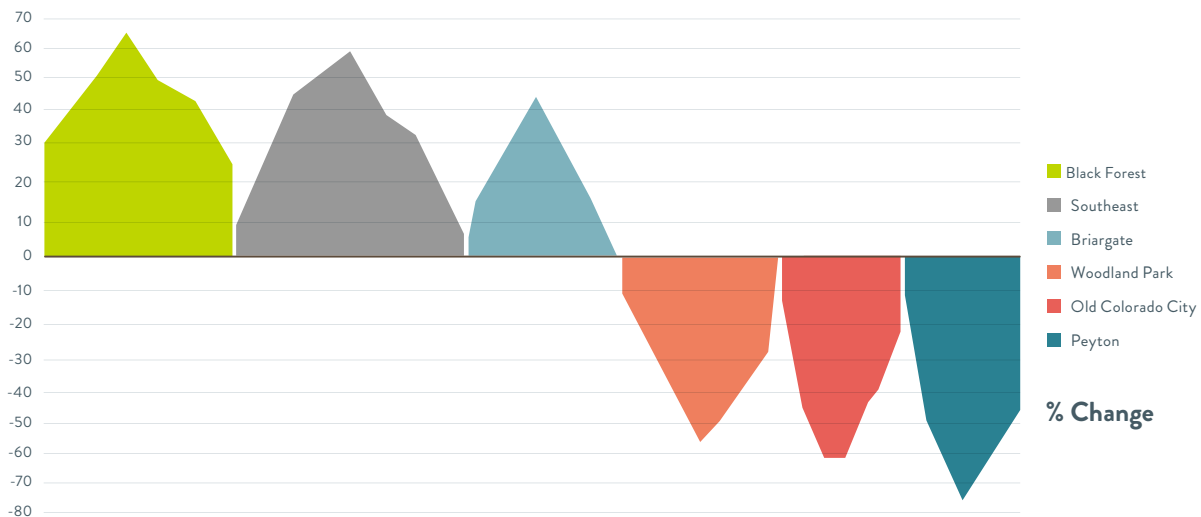


THE PIKES PEAK REGION HAS A DIVERSE GROUP OF NEIGHBORHOODS. HERE WE COMPARE 21 DISTINCT MLS AREAS TO SHOW MEDIAN SALES PRICE, % CHANGE IN ACTIVE LISTINGS AND DAYS ON MARKET.

NEIGHBORHOOD MEDIAN SALES PRICE \$



NEIGHBORHOOD CHANGE IN ACTIVE LISTINGS



Lowest Days on Market

SOUTHEAST

18 DAYS

PEYTON

20 DAYS

CENTRAL

20 DAYS

Highest Days on Market

UTE PASS

59 DAYS

BLACK FOREST

60 DAYS

MANITOU SPRINGS

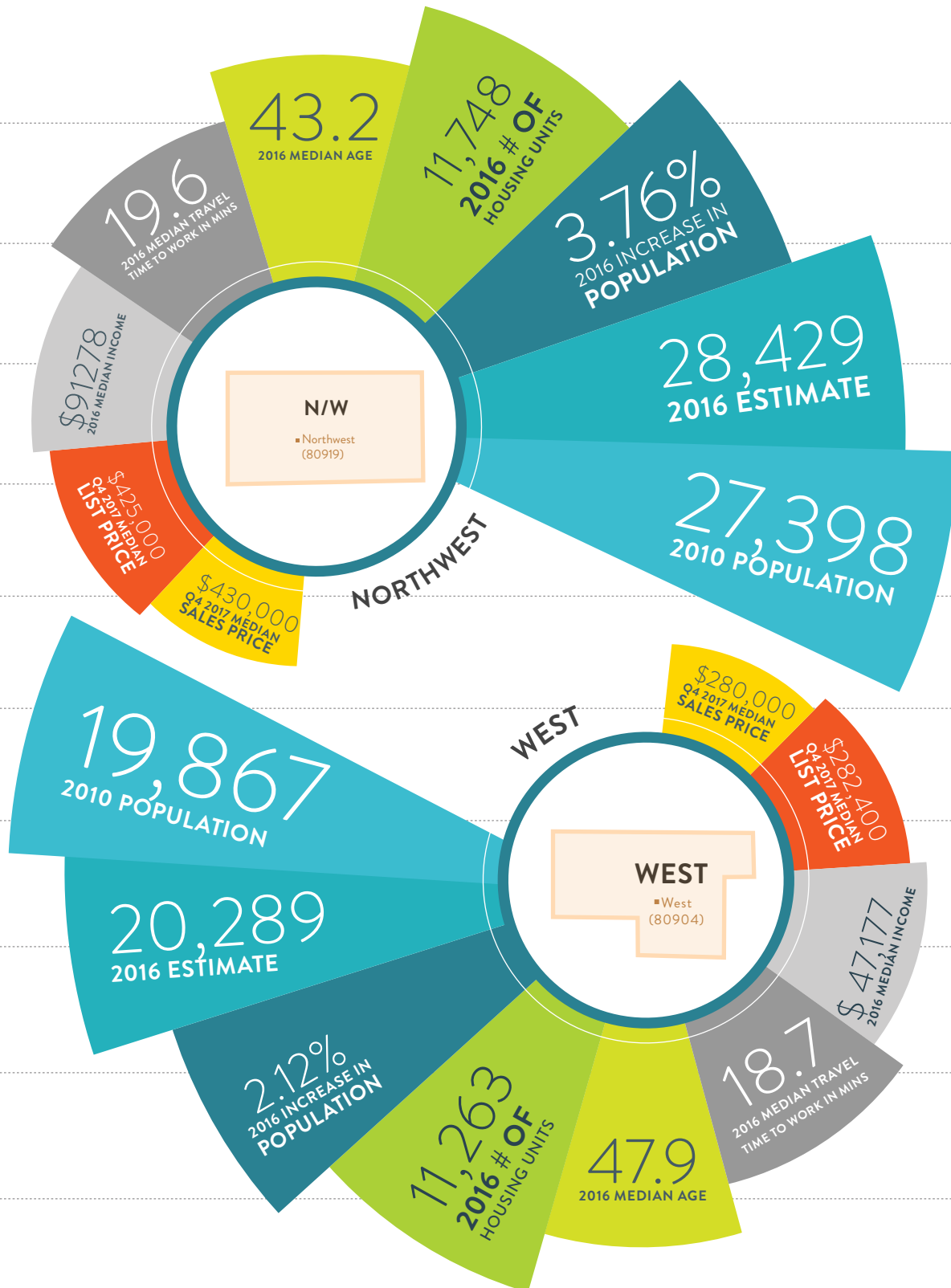
66 DAYS

MARKET PROFILE REPORT

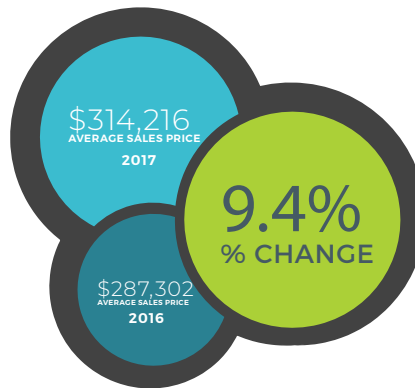
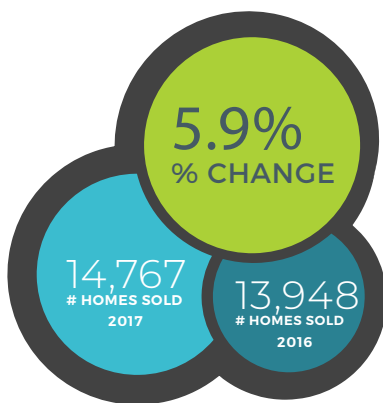
NEIGHBORHOOD COMPARISON



SINCE BUYERS AND SELLERS ARE OFTEN INTERESTED IN HOMES IN SIMILAR NEIGHBORHOODS, HERE WE COMPARE TWO LIKE AREAS INCLUDING MARKET DATA, POPULATION DATA AND DEMOGRAPHICS.



MAILING ADDRESS HERE



2017 YEAR IN REVIEW 2016

