

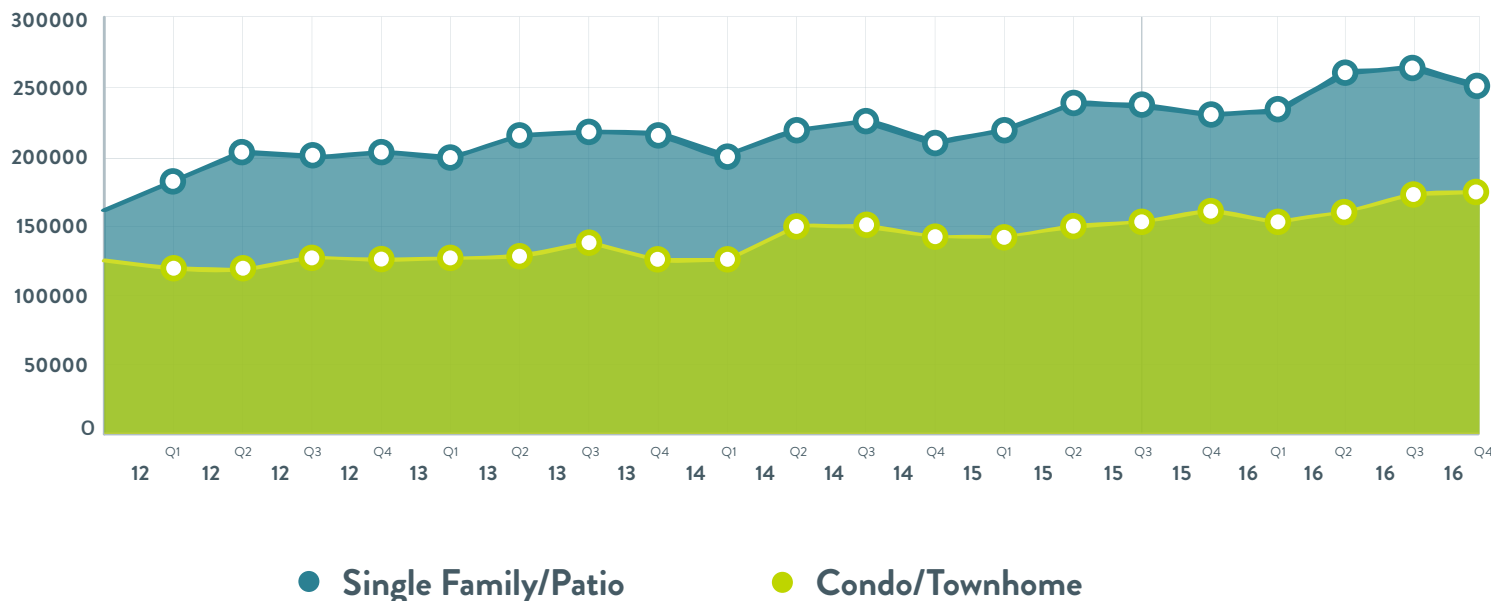
MARKET PROFILE REPORT

EL PASO COUNTY PROFILE-Q4 2016



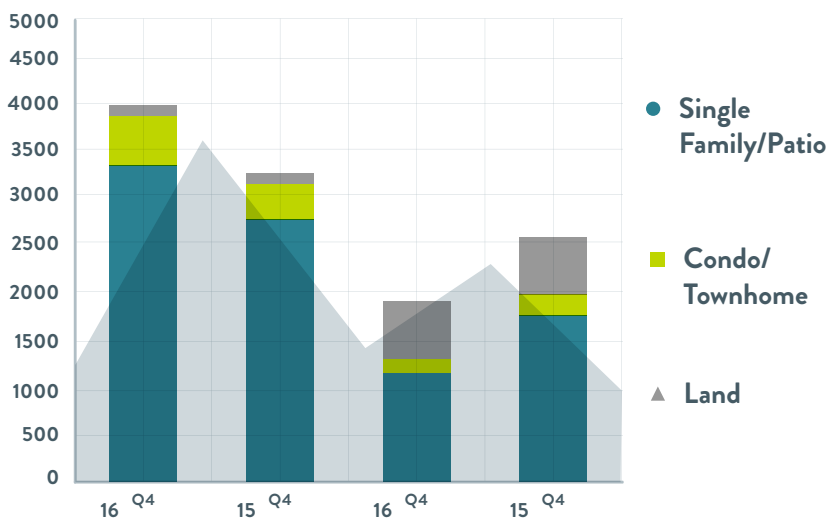
THE EL PASO COUNTY PROFILE INCLUDES ALL PROPERTIES WITHIN EL PASO COUNTY. SINCE THERE IS A SEASONALITY TO OUR MARKET, IT IS MORE VALUABLE TO COMPARE THE SAME QUARTER YEAR OVER YEAR.

HISTORICAL MEDIAN SALES PRICE \$

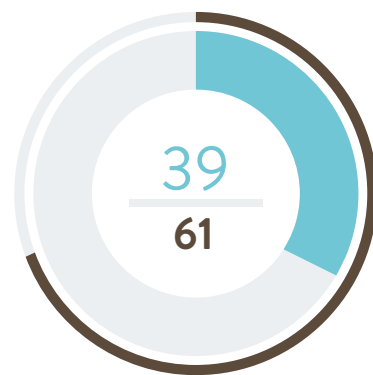


YEAR TO YEAR COMPARISON OF SALES AND LISTINGS

+22% SALES -27% LISTINGS



DAYS ON MARKET



-56%
DAYS ON MARKET

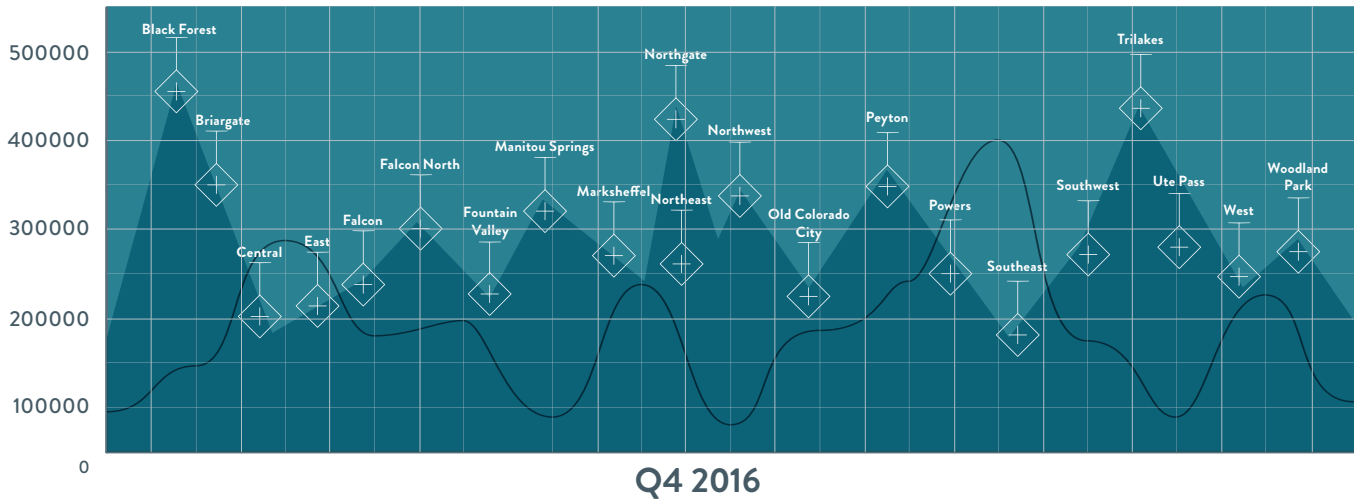
MARKET PROFILE REPORT

NEIGHBORHOOD PROFILES - Q4 2016

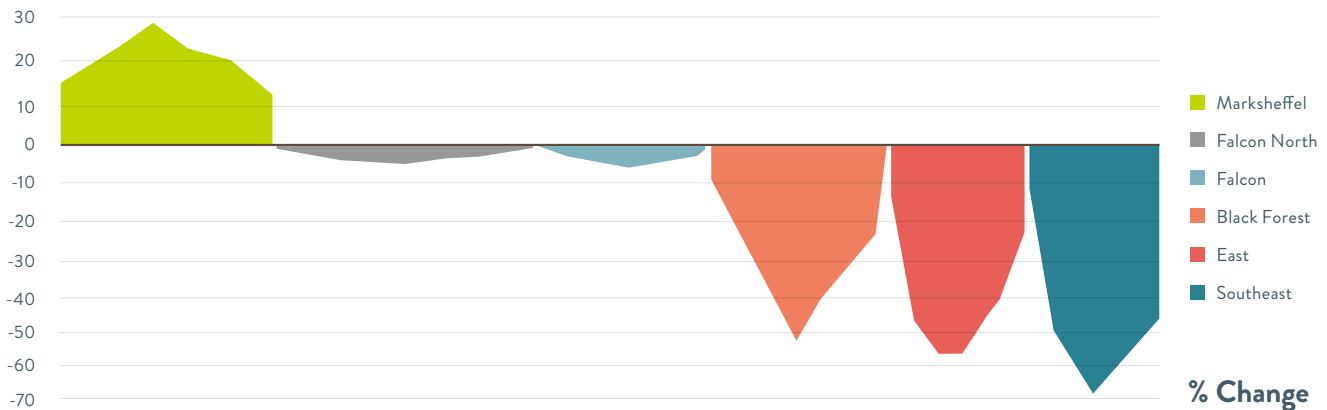


THE PIKES PEAK REGION HAS A DIVERSE GROUP OF NEIGHBORHOODS. HERE WE COMPARE 21 DISTINCT MLS AREAS TO SHOW MEDIAN SALES PRICE, % CHANGE IN ACTIVE LISTINGS AND DAYS ON MARKET.

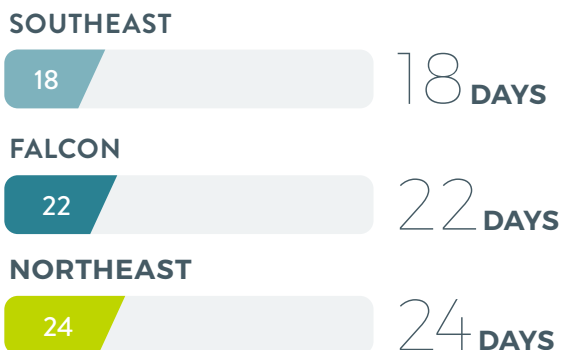
NEIGHBORHOOD MEDIAN SALES PRICE \$



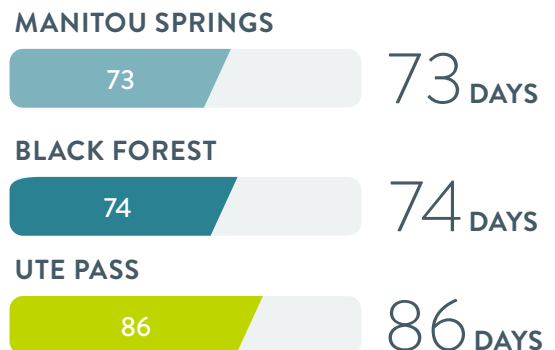
NEIGHBORHOOD CHANGE IN ACTIVE LISTINGS



Lowest Days on Market



Highest Days on Market

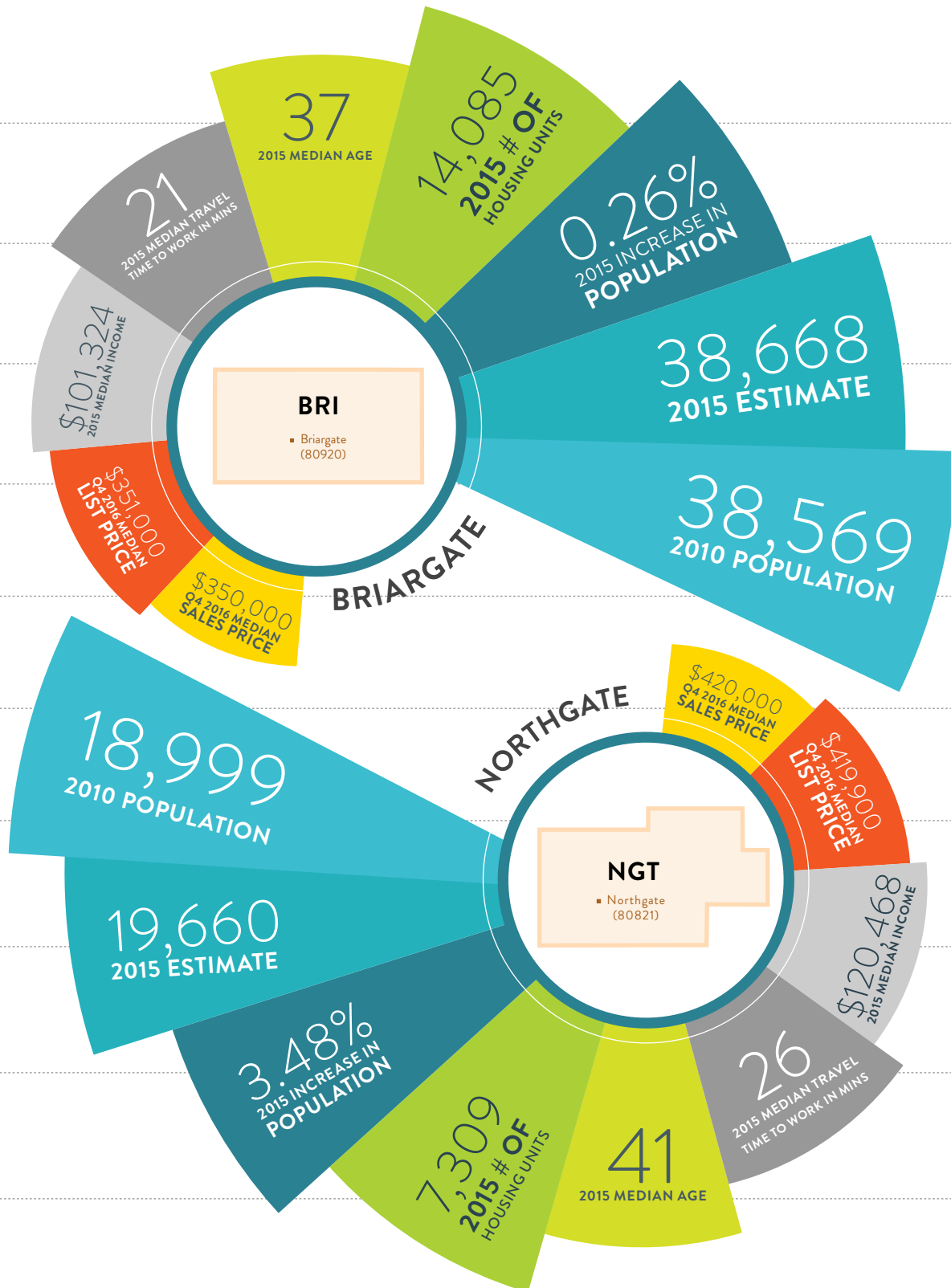


MARKET PROFILE REPORT

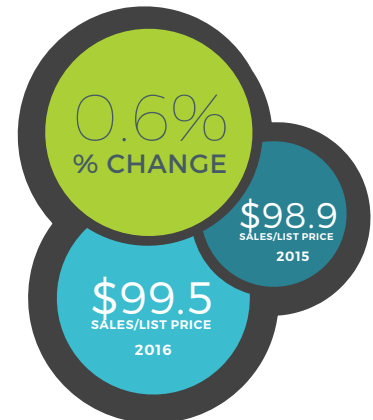
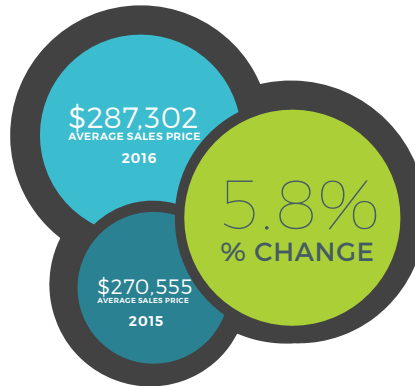
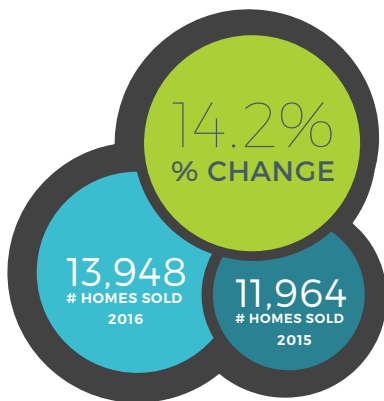
NEIGHBORHOOD COMPARISON



SINCE BUYERS AND SELLERS ARE OFTEN INTERESTED IN HOMES IN SIMILAR NEIGHBORHOODS, HERE WE COMPARE TWO LIKE AREAS INCLUDING MARKET DATA, POPULATION DATA AND DEMOGRAPHICS.



MAILING ADDRESS HERE



2016 YEAR IN REVIEW 2015

